



25th Anniversary



Visit Scotland's Boat Show every October.

- Over 7,000 visitors each year.
- Over 90% of accurately priced, well presented boats sold.
- Preferential storage rates.
- Huge trade marquee offering advice on finance, insurance and equipment etc.
- Valeters on hand.

BOAT SHOW ENTRY CLOSING DATES AND DEADLINES

LAST DATE FOR ENTRY TO CATALOGUE 1ST OCTOBER.

LAST DATE FOR SHOW ENTRY AND STOP PRESS 10th OCTOBER

Brokerage Application Form

How to complete your APPLICATION FORM

1. Please complete the entire form carefully in BLOCK CAPITALS. Please put N/A where items are not available.
2. It is important that you let us have any particular details that could help your boat sell. If it has a defect please declare this to us on a separate sheet so we can allow for it either in pricing or later negotiation.
3. Please supply any photos or copies of original brochures (E-mail photos essential).
4. We advise all customers to present their boats as well as practically possible so as to assure a quick sale.
5. **Please plan and act as early as possible. Many boats can be sold even before the show starts if we have all the information.**
6. We reserve the right to refuse entry of your boat into the show if it is in any way misrepresented or priced unrealistically.
7. We do accept boats lying away but would prefer them to be at Kip for the show.

SPECIAL SHOW ENTRY FEES

From 1st October 2011 to 31st October 2011 inclusive.

Boats up to 25ft

£140 inc. VAT and storage to **31.10.11.**

Boats up to 40ft

£180 inc. VAT and storage to **31.10.11.**

Boats over 40ft

£220 inc. VAT and storage to **31.10.11.**

PACKAGE PRICES - for entry, general marketing and promotion, additional show costs and storage to 31.10.11.

COMMISSION RATES - we believe we must give value and service. Despite the large costs involved in the show and staffing we still only charge a fee of 6% plus VAT, flat rate, plus entry fee. Minimum Commission fee £500 plus VAT, Boats under £5,000 – Entry fee £30.

PROMOTION - Your entry includes a free lineage listing for your boat in the boat show catalogue or stop press listing.

Why not take a display advert in the show catalogue to best promote your boat and make her stand out against the crowd?

A: Half Page - £95 incl VAT

B: Full page - £135 incl VAT

(Prices include production, black & white photo)

Michael Schmidt & Partners are yacht brokers of sail & power craft, based on the Clyde at Kip, Lake Windermere & on the Hamble with partner offices across the UK and Europe. We bring a wealth of experience and knowledge with a personal touch...

www.michaelschmidt.co.uk

Kip Boat Sales

Scotland's premier boat sales

Michael Schmidt Partner

YACHT BROKERS

Information Brokerage Sheet (& vendors application to sell)

PLEASE ENSURE THAT YOU FILL IN ALL THE RELEVANT BOXES.

BOAT DETAILS (please include boat's name)

Boat Name _____

Type of Boat Power Sail M/Sail _____

Commercial Yes No _____

Length of Current Ownership (months) _____

Number of Previous Owners _____

Reason for Selling _____

Owner's Comments _____

Tax Payable? Yes No _____

Manufacturer (e.g. Moody/Elan) _____

Model _____

Designer _____

Builder _____

Where Built _____

Construction: hull _____
 deck _____
 superstructure _____

Year Built _____

Year Launched _____

Fly bridge Yes No _____

Keel/or Hull form _____

Helm position(s) _____

Steering type _____

DIMENSIONS

LOA	m/ft	LWL	m/ft
Beam	m/ft	Ballast	kgs/lbs
Displacement	kgs/lbs	Draft	m/ft

ENGINE(S)

Manufacturer/Model _____

No of engines _____ HP (each) _____

Engine hours (each) _____ Fuel type _____

Drive type (Shaft, etc) _____

Cruising speed _____ Maximum speed _____

No of fuel tanks _____ Capacity (each tank) _____ l/g _____

Fuel consumption _____ No of Cylinders _____

Control Type _____

Propeller Type/No of Blades _____

Cooling system _____ Gearbox _____

Bow thrusters _____ Trim tabs _____

Other information _____

ELECTRICAL

No of batteries _____ Electrics 12v/24v _____

Charging system _____ Battery charger _____

Solar panels _____ Generator _____

Inverter _____ Shore power _____

Alternator _____ amps _____

Other information _____

SPARS/RIGGING/SAILS

Type of rig _____ Spars make/material _____

Standing rigging age _____ Running rigging _____

Mainsail reefing type _____ Headsail furling _____

Spinnaker pole _____ Mast steps _____

Sail Type	Sail Make	Sail Age



NAVIGATION (please provide details of make & model where possible)

Radar	GPS
Chart plotter	Navtex
Autopilot	Echosounder
Log/speed	Fish finder
Windspeed/direction	
VHF radio	SSB radio
Compass	Clock/barometer
Nav lights	Helm indicator
Other information	

DECK

Anchor locker	Anchors
Anchor windlass	Winches
Extra cleats	Pushpit/pulpit
Stanchions/guardwires	Davits
Boarding ladder	Hatches
Opening ports	Cockpit table
Cockpit/deck shower	Boathook
Warps/fenders	Windscreen wipers
Windscreen washers	Cockpit lockers
TV aerial	
Other information	

SAFETY (please specify dates where applicable)

Liferaft	Lifebuoys
Floating lights	Danbuoy
Lifejackets	Harnesses
Flares	Search light
Foghorn	Gas detector
Radar reflector	Jackstays
Intruder alarm	Bilge pumps
Fire extinguishers	Fire blanket
Safety certificate	Date of expiry
First aid kit	
Other information	

INTERIOR/DOMESTIC (details of make & model where possible)

No of Berths	No of Cabins
Headroom in saloon	Cockpit Type or Style
Upholstery	Curtains
Stereo	Chart table
Saloon table	Hanging lockers
Wet locker	Heating
Air conditioning	Holding tank & capacity
Cooker	Grill/oven
Microwave	Galley sink
Coolbox	Refrigerator
Freezer	Crockery/cutlery
No of heads	No of Showers
Toilets type	Wash basin
Water system	Hot water
Water capacity	l/g No of water tanks
Other information	

CANVAS

Sprayhood	Cockpit cover
Tonneau cover	Sailcover
Dodgers	Cockpit cushions
Bimini	Wheel Cover

KNOWN DEFECTS - please continue on separate sheet if necessary

MISCELLANEOUS

Dinghy	Outboard
Trailer	Cradle
Hull treatment – please specify type and date	

PERSONAL DETAILS

Title	First Name
Middle Initial	Surname
Address	
Postcode	
Daytime Tel No	
Evening Tel No	
Mobile Tel No	
Fax No	
E-mail Address	
Where did you acquire this form?	
Occupation: (for Bill of Sale)	

PRICE/VIEWING DETAILS

Price to be advertised - £		
Registered number of vessel	SSR	
Full Part 1		
Finance Details, if any		
Location of vessel		
Kip Berth holder?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Berth number?
Viewing arrangements		
Keys in charge of		

BOAT DETAILS

Please include on a separate sheet any information which you may think would be of interest to prospective purchasers. For example – last survey, re-fits, cruising ground, notable cruises, history.

Please return this form with COPIES of the following. *These are essential to allow us to sell your boat. Tick if enclosed:

<input type="checkbox"/>	Bills of sale showing 5 years clear title*		
<input type="checkbox"/>	Proof of VAT payment or exemption if built after 01.01.85*		
<input type="checkbox"/>	Registration Certificate		
<input type="checkbox"/>	Builders Certificate	<input type="checkbox"/>	Receipts for work done
<input type="checkbox"/>	Good external photo and layout diagram - A good photo of your boat will help to sell it. Please e-mail a picture or send a suitable print clearly marked with the boat's name.		
<input type="checkbox"/>	I enclose a cheque for storage/participation fee	£	
<input type="checkbox"/>	I enclose a cheque for half page/full page or lineage advert	£	
TOTAL		£	



Motor Manicure
Let Us Do The Jobs You Hate!

“Well prepared boats sell better!”
“You’ve made a major investment - it makes financial sense to look after it!”

BOAT VALETING
WASH & POLISH
WINTERISING WAX TREATMENT
MONTHLY WASH & POLISH SERVICE
ANTIFOULING
INTERIOR VALETING

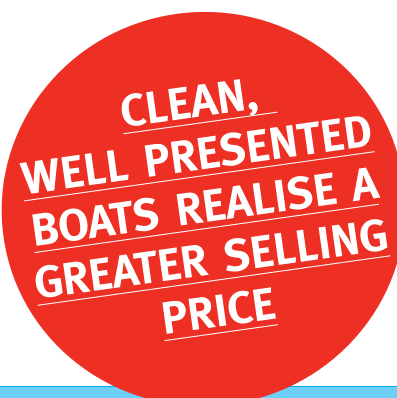
For details and competitive quotes call:
Tel: 07831 222886 or 01475 520186

WELL PRESENTED BOATS SELL FAST!!

MICHAEL SCHMIDT AND PARTNER HAVE PROVEN THAT IF YOUR YACHT IS PROFESSIONALLY VALETED, THEN IT STANDS A MUCH GREATER CHANCE OF SELLING QUICKLY AND FOR MORE MONEY!

TO REQUEST A QUOTE FROM OUR PREFERRED VALETER MOTOR MANICURE SIMPLY TICK THE BOXES BELOW:

- wash decks and cockpit
- wash hull
- wash and full polish of hull
- clean and polish interior
- clean then brighten teak in cockpit
- clean then brighten teak side decks



OFFICE USE ONLY - Accepted/not accepted for Kip

Senior Broker

Marina Manager